

**TOMY Company, Ltd.**

**The Third Quarter of Fiscal Year Ending March 31, 2026**

**Net Sales**

(Millions of yen)

	FY2021			FY2022			FY2023			FY2024			FY2025				
	1H	2H	Full Year	1H	2H	Full Year	1H	2H	Full Year	1H	3Q	1Q-3Q	1H	3Q	1Q-3Q	Change	Rate of change
TOMY Company	38,624	38,453	77,078	41,950	39,969	81,920	41,500	45,824	87,324	56,887	33,288	90,175	55,787	32,841	88,628	-1,546	98.3%
T-ARTS	14,037	15,005	29,042	17,212	18,156	35,368	19,247	21,441	40,689	22,595	13,745	36,341	24,759	15,584	40,343	4,001	111.0%
KIDDY LAND	4,105	5,441	9,546	6,235	9,372	15,607	11,178	13,502	24,680	16,251	9,249	25,500	19,477	11,657	31,135	5,635	122.1%
Others	20,246	29,533	49,779	23,637	30,763	54,400	24,151	31,479	55,631	24,975	17,979	42,954	27,860	20,670	48,531	5,576	113.0%
Total	77,014	88,433	165,448	89,035	98,261	187,297	96,078	112,248	208,326	120,709	74,262	194,972	127,884	80,754	208,638	13,666	107.0%

※Figures for TOMY Company, T-ARTS and KIDDY LAND are before elimination of intercompany transactions.

※All figures have been rounded down to the nearest ¥1 million.

**Net Sales by Region**

(Millions of yen)

	FY2021			FY2022			FY2023			FY2024			FY2025				
	1H	2H	Full Year	1H	2H	Full Year	1H	2H	Full Year	1H	3Q	1Q-3Q	1H	3Q	1Q-3Q	Change	Rate of change
Japan	47,217	53,199	100,416	53,501	61,662	115,164	61,418	73,332	134,750	76,825	49,767	126,593	86,836	53,137	139,974	13,381	110.6%
North America	17,423	21,226	38,650	19,792	19,776	39,568	18,949	20,601	39,551	22,257	13,721	35,978	19,924	14,615	34,539	-1,438	96.0%
Europe	3,964	5,488	9,452	4,264	4,327	8,592	4,024	4,495	8,519	7,149	3,364	10,513	5,364	3,488	8,852	-1,661	84.2%
Oceania	1,664	1,545	3,209	1,967	1,566	3,533	1,392	1,479	2,872	1,774	1,001	2,775	1,516	1,184	2,700	-74	97.3%
Asia	6,472	6,654	13,126	8,993	10,312	19,305	9,928	11,978	21,907	12,074	6,221	18,296	13,901	8,121	22,023	3,726	120.4%
Others	272	320	593	517	616	1,133	364	360	724	628	185	813	340	207	547	-265	67.3%
Total	77,014	88,433	165,448	89,035	98,261	187,297	96,078	112,248	208,326	120,709	74,262	194,972	127,884	80,754	208,638	13,666	107.0%

※Net sales are categorized into a country or region based on the customer's location.

※All figures have been rounded down to the nearest ¥1 million.

**Selling, general and administrative expenses**

(Millions of yen)

	FY2021			FY2022			FY2023			FY2024			FY2025				
	1H	2H	Full Year	1H	2H	Full Year	1H	2H	Full Year	1H	3Q	1Q-3Q	1H	3Q	1Q-3Q	Change	Rate of change
Personnel expenses	8,439	9,552	17,991	9,553	9,737	19,290	10,650	12,052	22,702	12,149	6,302	18,451	12,706	6,973	19,679	1,227	106.7%
Advertising expenses	5,135	6,253	11,389	5,279	6,553	11,833	5,382	7,854	13,237	7,538	5,076	12,615	8,807	5,521	14,329	1,714	113.6%
R&D expenses	2,135	2,382	4,517	1,970	2,458	4,429	2,068	2,775	4,844	2,645	1,297	3,943	2,990	1,605	4,596	652	116.5%
Distribution expenses	3,397	4,462	7,860	3,976	4,836	8,812	3,652	4,640	8,292	3,981	3,086	7,068	3,984	3,206	7,190	122	101.7%
Others	6,002	6,500	12,503	7,212	7,651	14,863	8,286	8,778	17,065	9,746	5,109	14,856	11,013	6,520	17,533	2,676	118.0%
Total	25,111	29,150	54,261	27,992	31,237	59,229	30,039	36,102	66,141	36,062	20,872	56,934	39,502	23,827	63,329	6,394	111.2%

※All figures have been rounded down to the nearest ¥1 million.