

October 28, 2020

To all related parties:

Name of the Company: TOMY Company, Ltd.
 Name of the Representative: Kazuhiro Kojima
 Representative Director, President & COO
 (Code No. 7867; The First Section of the Tokyo Stock Exchange)
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Notice Concerning Revisions of Earnings Forecasts

TOMY Company, Ltd. (hereinafter “Tomy”) hereby provides notification that, in light of its recent business performance trends and other factors, it has revised its consolidated earnings forecasts for the six months ended September 30, 2020 which were announced on August 13, 2020.

1. Revisions of earnings forecasts

Revisions of consolidated earnings forecasts for the six months ended September 30, 2020 (April 1, 2020 to September 30, 2020)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
Previously announced forecast (A)	Millions of yen 62,000	Millions of yen 500	Millions of yen 500	Millions of yen 0	Yen 0.00
Revised forecast (B)	63,000	1,800	1,600	500	5.30
Increase (Decrease) (B-A)	1,000	1,300	1,100	500	—
Increase (Decrease) percentage (%)	1.6	260.0	220.0	—	—
(Reference) Actual results for the six months ended September 30, 2019	83,092	5,826	5,389	4,189	43.95

Reasons for revisions

While sales in retail, consumer events and GACHA capsule toys businesses for the six months ended September 30, 2020 were sluggish due to the impact of factors, such as consumers voluntarily staying at home and continuous requests for cancellation of events especially during the summer holiday, sales in the toy business in Japan and the rest of Asia recovered faster than our forecasts, and sales mainly in the baby products business in Europe and the U.S. were steady, raising expectations that consolidated net sales will exceed our initial plan. In addition to the recovery of the toy business that has a high gross margin, operating profit and ordinary profit increased thanks to the reduction of selling, general and administrative expenses in line with sales. Although we recorded extraordinary losses mainly due to the novel coronavirus disease (COVID-19) during the first quarter, profit attributable to owners of parent is also expected to exceed the previously announced forecast.

As for the full-year consolidated earnings forecasts for the fiscal year ending March 31, 2021, although we have been expanding products through initiatives including more active launch of priority products since the third quarter, our full-year earnings forecasts remain unchanged from the previously announced forecast, bearing in mind that it is necessary to examine our outlook on the peak year-end and new-year shopping season and other related factors.

On Tuesday, November 10, 2020, we will release our financial results for the first six months of the fiscal year ending March 31, 2021.

Note concerning forecasts of earnings, etc.

The forecast values that Tomy presents in this material have been determined based on information currently available to Tomy and are subject to a number of uncertainties. Accordingly, actual results may differ from the forecasted values due to the effect of future events.