

Six-Year Financial Summary

TOMY Company, Ltd. and its consolidated subsidiaries
Years ended March 31, 2012, 2011, 2010, 2009, 2008, and 2007

	Millions of yen						Thousands of U.S. dollars*
	2012	2011	2010	2009	2008	2007	2012
Net sales	¥ 187,265	¥ 159,490	¥ 178,713	¥ 180,586	¥ 192,423	¥ 181,884	\$ 2,278,440
Gross profit	61,137	52,668	54,994	52,447	53,923	47,511	743,857
Total selling, general and administrative expenses	50,951	42,341	44,538	47,441	47,825	42,779	619,922
Operating income	10,186	10,327	10,456	5,006	6,097	4,731	123,934
Ordinary income	9,823	10,143	10,382	5,436	5,498	4,486	119,516
Income before income taxes and minority interests	7,976	7,837	8,673	1,077	5,700	3,831	97,050
Net income	3,679	8,929	8,978	1,377	5,748	1,772	44,771
EBITDA *1	16,854	14,601	14,512	8,970	9,356	7,936	205,061
Depreciation and amortization	6,667	4,274	4,055	3,964	3,259	3,204	81,127
Net cash provided by operating activities	16,046	8,486	16,857	5,577	13,174	3,274	195,236
Net cash provided by (used in) investing activities	(38,048)	1,169	(3,033)	(2,886)	(2,592)	(4,765)	(462,933)
Net cash provided by (used in) financing activities	29,718	(6,767)	(8,538)	(2,634)	(12,034)	124	361,585
Net increase (decrease) in cash and cash equivalents	7,484	2,543	5,165	(363)	(2,068)	(1,021)	91,058
Cash and cash equivalents at end of period	36,522	29,038	26,638	21,492	21,896	23,965	444,369
(As of March 31)							
Total assets	156,654	94,597	95,880	91,600	98,251	95,338	1,906,004
Net assets	51,805	48,744	42,062	30,666	35,820	33,130	630,309
Interest-bearing debt	68,815	21,270	25,270	33,997	31,329	39,020	837,272
Per Share Data (Yen)							
Net income	39.09	94.85	96.60	14.95	60.22	19.00	0.48
Dividend	14.00	14.00	12.00	10.00	8.75	7.50	0.17
Net assets	525.46	501.54	432.90	329.41	350.44	327.85	6.39
Major Financial Indices							
Operating margin (%)	5.4	6.5	5.9	2.8	3.2	2.6	5.4
Overseas sales ratio (%)	36.2	19.7	17.4	17.9	20.8	21.1	36.2
SG&A to sales ratio (%)	27.2	26.5	24.9	26.3	24.9	23.5	27.2
Return on equity (ROE) (%) ²	7.6	20.3	25.5	4.4	17.8	6.1	7.6
Return on assets (ROA) (%) ³	7.8	10.7	11.1	5.7	5.7	4.2	7.8
Equity ratio (%)	31.6	49.9	42.5	32.3	34.0	32.8	31.6
Debt-to-equity ratio (%) ⁴	132.8	43.6	60.1	110.9	87.5	117.8	132.8
Stock Data							
Stock price at year-end (Yen)	605	630	728	382	739	752	7.3
Market capitalization (Millions of yen)	56,952	59,306	68,534	34,261	70,553	71,788	692,938
PER (Times)	15.5	6.6	7.5	25.6	12.3	39.6	15.5
Number of shares outstanding (Thousand shares) ⁵	94,136	94,138	94,140	89,689	95,472	95,463	94,136

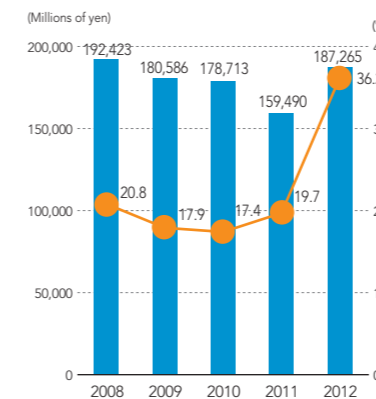
*1 EBITDA=Operating income+Depreciation and amortization
*2 Return on equity=Net income÷(Net assets-Subscription rights to shares-Minority interests)
*3 Return on assets=Ordinary income÷Total assets
*4 Debt to equity ratio=Interest-bearing debt÷Net assets
*5 Treasury stock has been excluded from these figures.
*6 U.S. dollar amounts have been translated at the rate of ¥82.19=US\$1, the approximate current exchange rate at March 31, 2012.

Our Business and Market

(Years to March 31)

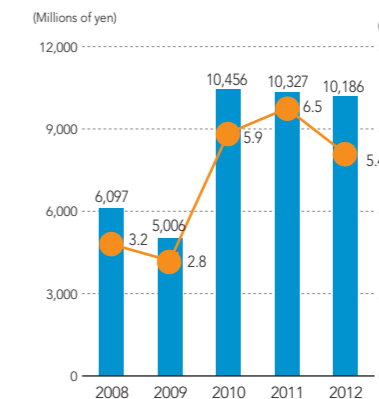
Net Sales

Overseas Sales Ratio

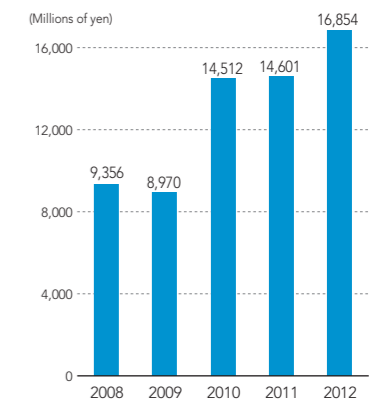


Operating Income

Operating Margin

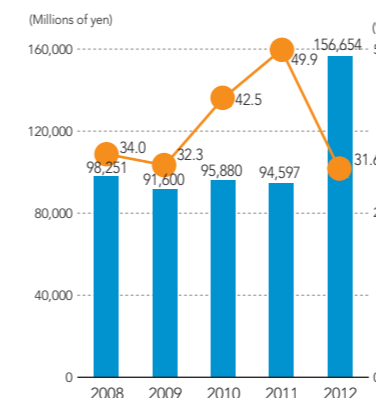


EBITDA



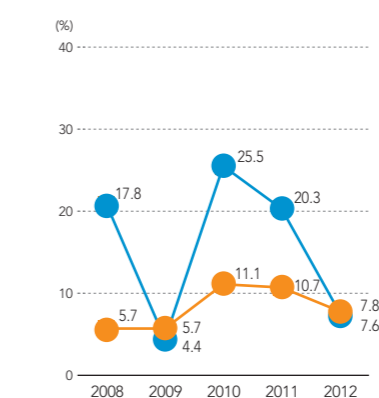
Total Assets

Equity Ratio

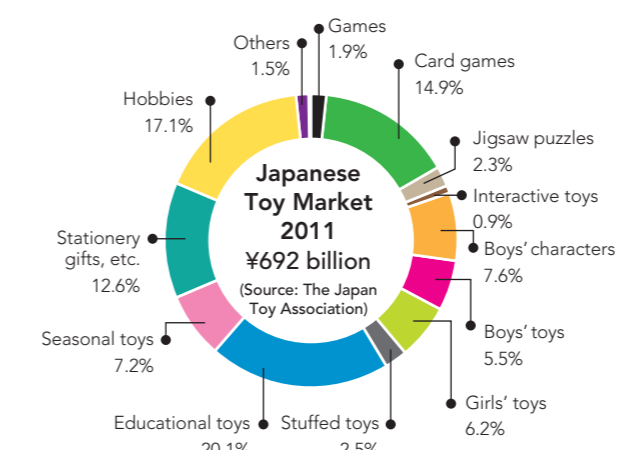
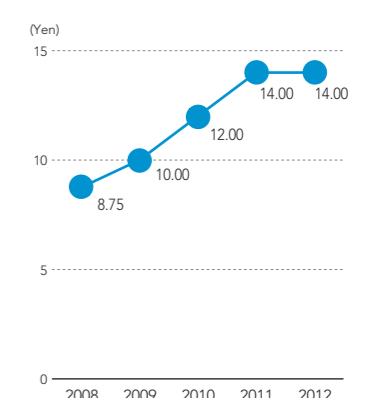


ROE

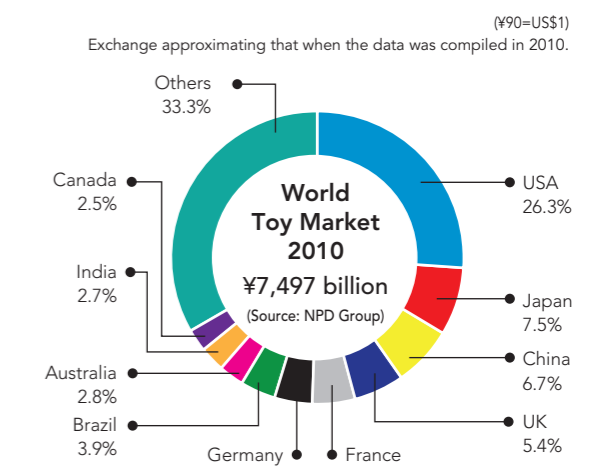
ROA



Dividend per Share



The Japanese toy market in 2011 grew 3.4% year on year to ¥692 billion. Although our core boys' toys business was down 0.3%, sales of card games showed a sharp increase of 25.2%.



World toy market sales in 2010 were up 4.7% year on year to ¥7,497 billion, with a marked increase in Asia, which nearly doubled its overall share of the world market. Sales were highest in the United States, and the top five countries accounted for more than 50% of worldwide sales.

Notes: 1. The most recent data for the world toy market are for 2010 because 2011 data are not yet available.
2. Figures for the Japanese and world markets are based on retail sales. The Japanese market data of the NPD Group differ from that compiled by the Japan Toy Association.
3. The Japanese market data cover the period from April 1, 2011, to March 31, 2012, whereas the world market data cover the period from January 1 to December 31, 2010.