

SIX-YEAR FINANCIAL SUMMARY

TOMY Company, Ltd., and its consolidated subsidiaries
Years ended March 31

	Millions of yen						Thousands of U.S. dollars ¹
	2015	2014	2013	2012	2011	2010	2015
Net sales	¥149,938	¥154,804	¥178,745	¥187,265	¥159,490	¥178,713	\$1,247,717
Net sales ²	149,938	148,325	—	—	—	—	1,247,717
Gross profit	52,704	53,142	55,160	61,137	52,668	54,994	438,581
Total selling, general and administrative expenses	50,237	49,807	52,613	50,951	42,341	44,538	418,055
Operating income	2,466	3,335	2,547	10,186	10,327	10,456	20,526
Ordinary income	2,014	3,300	2,622	9,823	10,143	10,382	16,764
Income (loss) before income taxes and minority interests	206	2,607	(4,846)	7,976	7,837	8,673	1,716
Net income (loss)	(1,817)	232	(7,173)	3,679	8,929	8,978	(15,122)
(EBITDA) ³	11,194	11,526	10,086	16,854	14,601	14,512	93,157
R&D expenses	2,598	2,498	2,978	2,722	2,205	2,457	21,620
Depreciation and amortization	8,728	8,191	7,539	6,667	4,274	4,055	72,630
Net cash provided by operating activities	6,827	12,429	6,701	16,046	8,486	16,857	56,815
Net cash provided by (used in) investing activities	(2,428)	(1,015)	(3,414)	(38,048)	1,169	(3,033)	(20,210)
Net cash provided by (used in) financing activities	(10,022)	1,735	(8,494)	29,718	(6,767)	(8,538)	(83,399)
(As of March 31)							
Total assets	159,638	156,467	152,732	156,654	94,597	95,880	1,328,437
Net assets	49,650	50,907	49,692	51,805	48,744	42,062	413,167
Interest-bearing debt	75,337	72,889	66,293	68,815	21,270	25,270	626,928
PER SHARE DATA (YEN)							(U.S. dollars)
Net income (loss)	¥ (19.91)	¥ 2.47	¥ (76.21)	¥ 39.09	¥ 94.85	¥ 96.60	\$ (0.17)
Dividend	10.00	10.00	10.00	14.00	14.00	12.00	0.08
Net assets	567.91	526.49	506.41	525.46	501.54	432.90	4.73

	2015	2014	2013	2012	2011	2010
MAJOR FINANCIAL INDICES						
Operating margin (%)	1.6	2.2	1.4	5.4	6.5	5.9
Gross profit margin (%)	35.2	34.3	30.9	32.6	33.0	30.8
Overseas sales ratio (%)	42.8	41.3	(14.8)	36.2	19.7	17.4
Return on equity (ROE) (%) ⁴	(3.7)	0.5	—	7.6	20.3	25.5
Return on assets (ROA) (%) ⁵	1.3	2.1	1.7	7.8	10.7	11.1
Equity ratio (%)	30.2	31.7	31.2	31.6	49.9	42.5
Debt-to-equity ratio (%) ⁶	47.2	143.2	133.4	132.8	43.6	60.1
Dividend on equity (%)	1.7	1.9	1.9	2.7	2.8	2.8
Dividend payout ratio (%)	—	404.4	—	35.8	14.8	12.4
STOCK DATA						
Stock price at year-end (Yen)	714	478	478	605	630	728
Market capitalization (Millions of yen)	60,587	44,994	44,996	56,952	59,306	68,534
PER (Times)	—	193.3	—	15.5	6.6	7.5
PBR (Times)	1.3	0.9	0.9	1.2	1.3	1.7
Number of shares outstanding (Thousand shares) ⁷	84,856	94,130	94,134	94,136	94,138	94,140
COMPANY DATA						
Number of subsidiaries	38	40	45	49	29	34
Number of employees (Consolidated)	2,086	2,056	2,171	2,294	2,535	2,572
Number of employees (Non-consolidated)	490	486	516	642	667	649
Average age of employees (Non-consolidated)	40.4	39.3	38.7	40	39.8	39.3

Notes:

1. U.S. dollar amounts have been translated at the rate of ¥102.17=US\$1, the approximate exchange rate at March 31, 2015.
2. Net sales excluding the impact of share transfers of TOYS UNION Co., Ltd., and TATSUNOKO PRODUCTION Co., Ltd.
3. EBITDA=Operating income+Depreciation and amortization
4. Return on equity=Net income÷(Net assets–Subscription rights to shares–Minority interests)
5. Return on assets=Ordinary income÷Total assets
6. Debt to equity ratio=Interest-bearing debt÷Net assets
7. Treasury stock has been excluded from these figures.

