

SIX-YEAR FINANCIAL SUMMARY

TOMY Company, Ltd., and its consolidated subsidiaries
Years ended March 31

	Millions of yen						Thousands of U.S. dollars ¹
	2016	2015	2014	2013	2012	2011	2016
Net sales	¥163,067	¥149,938	¥154,804	¥178,745	¥187,265	¥159,490	\$1,447,171
Gross profit	57,339	52,704	53,142	55,160	61,137	52,668	508,873
Total selling, general and administrative expenses	54,641	50,237	49,807	52,613	50,951	42,341	484,926
Operating income	2,698	2,466	3,335	2,547	10,186	10,327	23,947
Ordinary income	1,459	2,014	3,300	2,622	9,823	10,143	12,956
Income (loss) before income taxes and minority interests	(6,711)	206	2,607	(4,846)	7,976	7,837	(59,565)
Profit (loss) attributable to owners of parent	(6,703)	(1,817)	232	(7,173)	3,679	8,929	(59,492)
(EBITDA) ²	11,692	11,194	11,526	10,087	16,854	14,601	103,768
R&D expenses	3,144	2,598	2,498	2,978	2,722	2,205	27,910
Depreciation, amortization of goodwill	8,994	8,728	8,191	7,539	6,667	4,274	79,820
Net cash provided by operating activities	8,675	6,827	12,429	6,701	16,046	8,486	76,988
Net cash provided by (used in) investing activities	(3,974)	(2,428)	(1,015)	(3,414)	(38,048)	1,169	(35,270)
Net cash provided by (used in) financing activities	(6,014)	(10,022)	1,735	(8,494)	29,718	(6,767)	(53,374)
(As of March 31)							
Total assets	145,652	159,638	156,467	152,732	156,654	94,597	1,292,621
Net assets	37,824	49,650	50,907	49,692	51,805	48,744	335,683
Interest-bearing debt	71,776	75,337	72,889	66,293	68,815	21,270	636,991
PER SHARE DATA (YEN)							(U.S. dollars)
Net income (loss)	¥ (78.74)	¥ (19.91)	¥ 2.47	¥ (76.21)	¥ 39.09	¥ 94.85	\$ (0.69)
Dividend	10.00	10.00	10.00	10.00	14.00	14.00	0.08
Net assets	432.87	567.91	526.49	506.41	525.46	501.54	3.84

	2016	2015	2014	2013	2012	2011
MAJOR FINANCIAL INDICES						
Operating margin (%)	1.7	1.6	2.2	1.4	5.4	6.5
Gross profit margin (%)	35.2	35.2	34.3	30.9	32.6	33.0
Overseas sales ratio (%)	41.6	42.8	41.3	30.7	36.2	19.7
Return on equity (ROE) (%) ³	(15.7)	(3.7)	0.5	(14.8)	7.6	20.3
Return on assets (ROA) (%) ⁴	1.0	1.3	2.1	1.7	7.8	10.7
Equity ratio (%)	25.5	30.2	31.7	31.2	31.6	49.9
Debt-to-equity ratio (%) ⁵	189.8	151.7	143.2	133.4	132.8	43.6
Dividend on equity (%)	2.3	1.7	1.8	1.9	2.5	2.7
Dividend payout ratio (%)	—	—	404.4	—	35.8	14.8
STOCK DATA						
Stock price at year-end (Yen)	822	714	478	478	605	630
Market capitalization (Millions of yen)	70,539	60,587	44,994	44,996	56,952	59,306
PER (Times)	—	—	193.3	—	15.5	6.6
PBR (Times)	1.9	1.3	0.9	0.9	1.2	1.3
Number of shares outstanding (Thousand shares) ⁶	85,814	84,856	94,130	94,134	94,136	94,138
COMPANY DATA						
Number of subsidiaries	34	38	40	45	49	29
Number of employees (Consolidated)	2,042	2,086	2,056	2,171	2,294	2,535
Number of employees (Non-consolidated)	491	490	486	516	642	667
Average age of employees (Non-consolidated)	40.9	40.4	39.3	38.7	40.0	39.8

Notes:

1 U.S. dollar amounts have been translated at the rate of ¥112.68=US\$1, the approximate exchange rate at March 31, 2016.

2 EBITDA=Operating income+Depreciation, amortization of goodwill

3 Profit attributable to owners of parent÷Average of total Equity*

*Equity=Net assets-Subscription rights to shares-Non-controlling interests

4 Return on assets=Ordinary income÷Total assets

5 Debt to equity ratio=Interest-bearing debt÷Net assets

6 Treasury stock has been excluded from these figures.