

Six-Year Financial Summary

TOMY Company, Ltd., and its consolidated subsidiaries

	Millions of yen					
	2017	2016	2015	2014	2013	2012
Net sales	¥167,661	¥163,067	¥149,938	¥154,804	¥178,745	¥187,265
Gross profit	63,736	57,339	52,704	53,142	55,160	61,137
Total selling, general and administrative expenses	55,992	54,641	50,237	49,807	52,613	50,951
Operating profit	7,744	2,698	2,466	3,335	2,547	10,186
Ordinary profit	7,823	1,459	2,014	3,300	2,622	9,823
Profit (loss) before income taxes	7,127	(6,711)	206	2,607	(4,846)	7,976
Profit (loss) attributable to owners of parent	5,372	(6,703)	(1,817)	232	(7,173)	3,679
EBITDA ¹	16,275	11,692	11,194	11,526	10,087	16,854
R&D expenses	3,225	3,144	2,598	2,498	2,978	2,722
Depreciation and amortization	8,531	8,994	8,728	8,191	7,539	6,667
Net cash provided by operating activities	24,896	8,675	6,827	12,429	6,701	16,046
Net cash provided by (used in) investing activities	(3,793)	(3,974)	(2,428)	(1,015)	(3,414)	(38,048)
Net cash provided by (used in) financing activities	(1,927)	(6,014)	(10,022)	1,735	(8,494)	29,718
(As of March 31)						
Total assets	157,693	145,652	159,638	156,467	152,732	156,654
Net assets	51,611	37,824	49,650	50,907	49,692	51,805
Interest-bearing debt	64,748	71,776	75,337	72,889	66,293	68,815
PER SHARE DATA (YEN)						
Earnings per share	¥ 61.88	¥ (78.74)	¥ (19.91)	¥ 2.47	¥ (76.21)	¥ 39.09
Dividend	10.00	10.00	10.00	10.00	10.00	14.00
Net assets	548.45	432.87	567.91	526.49	506.41	525.46

	2017	2016	2015	2014	2013	2012
MAJOR FINANCIAL INDICES						
Operating margin (%)	4.6	1.7	1.6	2.2	1.4	5.4
Overseas sales ratio (%)	36.8	41.6	42.8	41.3	30.7	36.2
Return on equity (ROE) (%) ²	12.2	(15.7)	(3.7)	0.5	(14.8)	7.6
Return on assets (ROA) (%) ³	5.2	1.0	1.3	2.1	1.7	7.8
Equity ratio (%) ⁴	32.4	25.5	30.2	31.7	31.2	31.6
Dividend payout ratio (%) ⁵	16.2	—	—	404.4	—	35.8
STOCK DATA						
Stock price at year-end (Yen)	1,113	822	714	478	478	605
PER (Times)	18.0	—	—	193.3	—	15.5
Number of shares outstanding (Thousand shares) ⁶	93,103	85,814	84,856	94,130	94,134	94,136
COMPANY DATA						
Number of subsidiaries	35	34	38	40	45	49
Number of employees (Consolidated)	1,951	2,042	2,086	2,056	2,171	2,294
Number of employees (Non-consolidated)	495	491	490	486	516	642
Average age of employees (Non-consolidated)	41.3	40.9	40.4	39.3	38.7	40.0

Notes:

1 EBITDA=Operating profit+Depreciation, amortization of goodwill

2 Profit attributable to owners of parent÷Average of total equity*

*Equity=Net assets -Subscription rights to shares -Non-controlling interests

3 Return on assets=Ordinary profit÷Total assets

4 Equity ratio=Equity÷Total assets ×100

5 Payout ratio = Dividend per share for common stock with the record date in the corresponding fiscal year (Total) ÷Earnings per share × 100

6 Treasury stock has been excluded from these figures.