

# Six-Year Financial Summary

TOMY Company, Ltd., and its consolidated subsidiaries  
Year ended March 31

	Millions of yen					
	2018	2017	2016	2015	2014	2013
Net sales	¥177,366	¥167,661	¥163,067	¥149,938	¥154,804	¥178,745
Gross profit	72,217	63,736	57,339	52,704	53,142	55,160
Total selling, general and administrative expenses	59,018	55,992	54,641	50,237	49,807	52,613
Operating profit	13,199	7,744	2,698	2,466	3,335	2,547
Ordinary profit	12,420	7,823	1,459	2,014	3,300	2,622
Profit (loss) before income taxes	9,967	7,127	(6,711)	206	2,607	(4,846)
Profit (loss) attributable to owners of parent	7,962	5,372	(6,703)	(1,817)	232	(7,173)
EBITDA <sup>1</sup>	22,311	16,275	11,692	11,194	11,526	10,087
R&D expenses	3,533	3,225	3,144	2,598	2,498	2,978
Depreciation and amortization	9,111	8,531	8,994	8,728	8,191	7,539
Net cash provided by operating activities	16,346	24,896	8,675	6,827	12,429	6,701
Net cash provided by (used in) investing activities	(3,692)	(3,793)	(3,974)	(2,428)	(1,015)	(3,414)
Net cash provided by (used in) financing activities	(24,670)	(1,927)	(6,014)	(10,022)	1,735	(8,494)
(As of March 31)						
Total assets	139,815	157,693	145,652	159,638	156,467	152,732
Net assets	56,322	51,611	37,824	49,650	50,907	49,692
Interest-bearing debt	42,793	64,748	71,776	75,337	72,889	66,293
<b>PER SHARE DATA (YEN)</b>						
Earnings per share	¥ 84.74	¥ 61.88	¥ (78.74)	¥ (19.91)	¥ 2.47	¥ (76.21)
Dividend per share	14.00	10.00	10.00	10.00	10.00	10.00
Net assets per share	591.00	548.45	432.87	567.91	526.49	506.41

	2018	2017	2016	2015	2014	2013
<b>MAJOR FINANCIAL INDICES</b>						
Operating margin (%)	7.4	4.6	1.7	1.6	2.2	1.4
Overseas sales ratio (%)	36.5	36.8	41.6	42.8	41.3	30.7
Return on equity (ROE) (%) <sup>2</sup>	14.9	12.2	(15.7)	(3.7)	0.5	(14.8)
Return on assets (ROA) (%) <sup>3</sup>	8.3	5.2	1.0	1.3	2.1	1.7
Equity ratio (%) <sup>4</sup>	39.9	32.4	25.5	30.2	31.7	31.2
Dividend payout ratio (%) <sup>5</sup>	16.5	16.2	-	-	404.4	-
<b>STOCK DATA</b>						
Stock price at year-end (Yen)	1,092	1,113	822	714	478	478
PER (Times)	12.9	18.0	-	-	193.3	-
Number of shares outstanding (Thousand shares) <sup>6</sup>	94,343	93,103	85,814	84,856	94,130	94,134
<b>COMPANY DATA</b>						
Number of subsidiaries	34	35	34	38	40	45
Number of employees (Consolidated)	2,199	1,951	2,042	2,086	2,056	2,171
Number of employees (Non-consolidated)	504	495	491	490	486	516
Average age of employees (Non-consolidated)	41.8	41.3	40.9	40.4	39.3	38.7

Notes:

1 EBITDA=Operating profit+Depreciation, amortization of goodwill

2 Return on Equity=Profit attributable to owners of parent÷Average of total equity\* × 100

\* Equity=Net assets -Subscription rights to shares -Non-controlling interests

3 Return on assets=Ordinary profit÷Total assets × 100

4 Equity ratio=Equity÷Total assets × 100

5 Payout ratio = Dividend per share for common stock with the record date in the corresponding fiscal year (Total) ÷Earnings per share × 100

6 Treasury stock has been excluded from these figures.